



**ON-CALL BROKERAGE SERVICES RFQ**  
**Solicitation Number: R-22-012-JP**

**ADDENDUM 1**  
**October 3, 2022**

To Respondent of Record:

**RESPONSE TO QUESTIONS**

1. **QUESTION:** Section 1 (A) Objective – The contract period says a three (3) year term with two (2) – 1 year options for a total of four years. With two options, isn't that a total of five (5) years?

*Response:* Yes, reference the Changes to the RFQ section, Item 1 in this Addendum.

2. **QUESTION:** Section 1 (B) Scope of Services - In lieu of REOC Report, can we substitute the Quarterly CoStar Report and the Quarterly JLL Report?

*Response:* No, SAWS will only accept the REOC Report. Respondents who are unable to provide the requested report may suggest an alternative report and its merits as part of their response, but may have points deducted during the evaluation period.

3. **QUESTION:** Exhibit A – Insurance – does any SMWVB consultant have to adhere to the same Insurance outlined in Exhibit A?

*Response:* All Consultants submitting a response to this RFQ (whether SMWVB or not) would adhere to the same insurance requirements as outlined in Exhibit A, as well as the Sample Contract of the RFQ .

4. **QUESTION:** What does the SAWS property portfolio consist of for the purposes of this RFQ?

*Response:* Surplus properties, at this time, are primarily a dozen or so smaller parcels, but potentially may also include larger tracts.

**CHANGES TO THE RFQ**

1. Page 1, Section I.A. Objective. The second sentence of the second paragraph of Section I.A. is hereby modified to read as follows:  
"The term of the contracts will be for an initial three (3) year term with two (2), 1-year option to extend, for a total contract period of **five (5)** years for each awarded contract."

**END OF ADDENDUM 1**

This Addendum is one (1) page in its entirety.